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REVERSE CIRP: A MASTERSTROKE OR A MISSTEP IN INSOLVENCY LAW?- Tripti Srija¹**Abstract:**

The Indian real estate sector is currently experiencing a substantial increase in the number of corporate debtors undergoing the Corporate Insolvency Resolution Process (CIRP). This statistic underscores the need for a thorough examination of Reverse CIRP, a newly implemented mechanism designed to address the intricate challenges of real estate insolvency. As of September 30, 2023, the Insolvency and Bankruptcy Board of India (IBBI) reported² that 7,054 corporate debtors were accepted into CIRP, with the real estate and construction sectors accounting for 33% of these cases. This data points towards the existing crisis in the real estate industry and emphasizes the necessity of dealing with these insolvency matters through useful strategies.

This paper explores the complex field of real estate insolvency with a special emphasis on the concept of Reverse CIRP. The paper will entail a critical analysis of the legal structure regulating real estate insolvency within the Indian context. This research aims to illuminate the unique challenge that Reverse CIRP poses while it seeks to alleviate the plight of homebuyers, constantly caught up in the web of delayed projects and financial instability, by scrutiny of the provisions of the Insolvency and Bankruptcy Code in tandem with pertinent case law.

The exploration would include a close analysis of key amendments made to the IBC in 2018 and 2019, and how such amendments have gone on to affect homebuyers as well as developers. In the process, key judicial decisions that have determined the course of Reverse

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² Insolvency and Bankruptcy Board of India. (2023). Discussion Paper on “Rationalization of the Regulatory Framework for Enhancing the Effectiveness of Insolvency Professional Entities in Insolvency Resolution Process.” <https://ibbi.gov.in/uploads/whatsnew/cff92741c41ddc4b0a5e81d9ff4063c2.pdf>

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CIRP implementation would be brought out and assessed against the impact they have had on participants in the real estate industry, in particular, financial institutions.

This comprehensive study aims to shed light on the operational intricacies involved with Reverse CIRP and its potential implications for dispute resolution in the real estate market. This research will investigate various benefits and drawbacks of this new process while emphasizing the necessity of fair and just practices in the real estate sector insolvency resolution. In conclusion, this paper seeks to improve understanding of the complexities involved with the insolvency of real estate and to provide stakeholders with the lessons learned as regards the transforming nature of Reverse CIRP, thus encouraging discourse meant to improve transparency and accountability in the industry.

Keyword: IBC, Reverse CIRP, Real Estate, Allottees, IBBI

History of reverse CIRP

“To stay experimentation in things economic is a grave responsibility, and denial of the right to experiment is fraught with serious consequences to the nation.”³

Citing this precedent set up in *Swiss Ribbons Private Limited and Anr. vs. Union of India and Ors*,⁴ the National Company Law Appellate Tribunal (“NCLAT”) introduced the concept of reverse CIRP in *Flat Buyers Association Winter Hills—77, Gurgaon vs. Umang Realtech Pvt. Ltd through IRP and Ors*.⁵

The Indian development of insolvency legislation, particularly as viewed through the framework of the Insolvency and Bankruptcy Code 2016, seems to illustrate a legal system that presumably tries to approach the very complex issues associated with corporate insolvencies. A significant yet often overlooked aspect of this legal landscape is the concept of the Reverse Corporate Insolvency Resolution Process (CIRP), introduced by the National Company Law Appellate Tribunal (NCLAT) in its decision in *Flat Buyers Association Winter Hills—77, Gurgaon vs. Umang Realtech Pvt. Ltd through IRP and Ors*.⁶ This innovative mechanism emerged as a critical response to the unique challenges faced by

³Swiss Ribbons Private Limited and Anr. vs. Union of India and Ors

⁴ (2019) SCC OnLine SC 73

⁵ 2020 SCC OnLine NCLAT 1199

⁶ibid

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homebuyers in the real estate sector, whose rights and interests had previously been at risk during traditional insolvency proceedings.⁷

Traditionally, Reverse Insolvency was not covered by the IBC. Though successive amendments, such as the inclusion of a homebuyer as a financial creditor, provided the very first step in the march to evolve the Code, the typical processes for corporate insolvency resolution were strewn with complexities that would have the potential to dilute the rights of homebuyers. The NCLAT's new Reverse CIRP is a game-changer. It's not meant to replace the old ways of doing things, but to give us a better tool for solving debt problems and getting the most out of assets.

The regular CIRP has been getting a lot of attention lately, especially when it comes to protecting homebuyers. That's why the courts started looking into alternative ways to solve these problems, like Reverse CIRP. This is especially useful for real estate companies. Promoters who want to avoid CIRP can now step in and become the lenders themselves by providing the necessary funds to finish the projects. The NCLAT's directive in the Flat Buyers Case⁸ emphasized this approach. They asked promoters to work together with the Interim Resolution Professional to complete the projects on time, but this time, they would be acting as financial creditors, not as promoters.

Importantly, reverse CIRP is project-specific and addresses the specific context of each real estate development. The rulings of NCLAT stress that the CIRP, being limited to real estate companies alone, should be applied only to specific projects, thus protecting the rights of homebuyers and preventing them from forcibly getting attracted into a wider insolvency process. This project-specific framework is further strengthened by recent amendments to Section 7 of the IBC, ensuring that the interests of the allottees are superior to the established objectives of the act.

The reverse CIRP contains an important element that enables the homebuyer to file claims for unappropriated amounts and, hence, to better his position in the creditors committee ranking. Furthermore, it enables the allottees to get support from the Interim Resolution Professional or the promoter to identify a third-party buyer for their units, thereby increasing the chances of

⁷ Sharma, A. (2022). REVERSE CORPORATE INSOLVENCY RESOLUTION PROCEDURE: AN ANALYSIS. INTERNATIONAL JOURNAL FOR LEGAL RESEARCH & ANALYSIS, 2(6), 4–6. <https://www.ijlra.com/productImage/Anjali%20Sharma.pdf>

⁸ Ibid.

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recouping their investment. This mechanism supports the claims of the allottees against the regular financial creditors but establishes a precept that favors the claims of the allottees compared to other financial entities.

Set against this backdrop are these developments, so this paper will probe into the intricate aspects of reverse CIRP, analyse its importance to the homebuyers and the real estate companies, its legal framework, and the potential it holds in redrawing the Indian insolvency landscape. Based on this comprehensive analysis, this paper shall contribute to this greater conversation surrounding the insolvency resolution mechanism as the mechanism to solve the varied challenges of the real estate sector.

Allottees as financial creditors

In 2017, the National Company Law Tribunal (NCLT) took a significant step by initiating the Corporate Insolvency Resolution Process (CIRP) against several major real estate companies, including Jaypee Infratech Limited and the Amrapali Group. This move prompted substantial revisions to the Insolvency and Bankruptcy Code (IBC) 2016. The Report of the Insolvency Law Committee, published in March 2018⁹, expressed serious concerns regarding the plight of real estate project allottees, who felt marginalized in the insolvency process. The Committee emphasized the urgent need to amend the Code to clarify that allottees should be classified as financial creditors.

The report pointed to a worrying trend: apartment deliveries currently under construction were often delayed. Some projects comprised such a huge portion of the capital received from allottees that it was repeatedly diverted into supporting the continuous development of the related projects, which raised an eyebrow over their financial health.

In response to these critical issues, the Insolvency and Bankruptcy (Amendment) Ordinance, 2018 (the "Amendment Ordinance")¹⁰, was enacted on June 6, 2018, incorporating many of the recommendations from the Insolvency Law Committee.

⁹ Srinivas, I., Sahoo, M. S., Kaul, V., Vishwanathan, T. K., Sen, S., Shroff, S., Shah, R., Sriram, B., Vakil, B., Birla, S., Lele, M., Gupta, S., Gupta, N. N., & Gyaneshwar Kumar Singh. (2018). REPORT OF THE INSOLVENCY LAW COMMITTEE. https://ibbi.gov.in/ILRReport2603_03042018.pdf

¹⁰ 'President Approves Promulgation of the Insolvency and Bankruptcy Code (Amendment) Ordinance, 2018', Press Information Bureau, Government of India, Ministry of Corporate Affairs, 6th June 2018, available at <[https://ibbi.gov.in/webadmin/pdf/whatsnew/2018/Jun/President%20Approves%20Promulgation%20of%20the%20Insolvency%20and%20Bankruptcy%20Code%20\(Amendment\)%20Ordinance,%202018%2018-06-06%2021:10:49.pdf](https://ibbi.gov.in/webadmin/pdf/whatsnew/2018/Jun/President%20Approves%20Promulgation%20of%20the%20Insolvency%20and%20Bankruptcy%20Code%20(Amendment)%20Ordinance,%202018%2018-06-06%2021:10:49.pdf)>

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Among its key provisions, the Ordinance established that allottees would be formally recognized as financial creditors under the Code. This recognition was solidified by the subsequent enactment of the Insolvency and Bankruptcy Code (Second Amendment) Act, 2018 (the "2018 Amendment") on August 17, 2018. For the first time, the law explicitly acknowledged the status of allottees in real estate projects as financial creditors.

The 2018 Amendment also included an important clarification in Section 5(8)(f) of the Code, stating that any amounts received from an allottee about a real estate project would be considered to have the "commercial effect of a borrowing." This definition firmly established the obligations owed to allottees as 'financial debt.' This inclusion was not merely symbolic; it reflected a fundamental recognition of the unique financial dynamics between allottees and real estate developers. Following this amendment, the Supreme Court, in its ruling on *Pioneer Urban Land and Infrastructure Limited vs. Union of India*¹¹, held the amendment legally valid, it also held that this amendment was done for furtherance of the objectives of the Code.

To meet this difference, the Code brought in Section 21(6A)(b) and Section 25A. Both these sections comprised the requirements to appoint an Authorized Representative or AR to represent the allottees on specific real estate projects. That was a step forward in recognizing allottees as a diverse class of financial creditors, which empowered allottees to participate better in the decision-making processes, and allowed them to vote in the CoC committee meetings also. Per Section 25A(3A), the Authorized Representative is obligated to cast votes in alignment with the majority decision of the allottees and to comply with any prior voting directives that have been given to them.

Challenging the 2018 Amendment

This decision is a significant achievement for the homeowners in that they would gain equality with the banks and other financial institutions in the process of determining the resolution. Through this legal setting, deception in development projects by developers who still collect huge payments from house buyers without delivering their projects is going to have an adequate deterrent.

However, the amendment was opposed by over 150 builders and developers, who argued that declaring homebuyers as financial creditors was an unfair and discriminatory classification

¹¹ (2019) 8 SCC 416

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under Article 14 of the Constitution. They contended that this classification could destabilize the management of otherwise sound companies, suggesting that the actions of a single disgruntled homebuyer could jeopardize entire housing projects. In addition, there were apprehensions that the changes may cause an influx of petitions in the NCLT, thereby straining the system.

A major point put forth by the real estate developers was that homebuyers already have protection through the Real Estate (Regulation and Development) Act, 2016 (RERA) as well as consumer protection statutes and therefore should not come within the ambit of the Code. They claimed that booking amounts for apartments cannot be treated as 'financial loans', which is true to an extent, but this view ignores the fact that homebuyers also invest substantially in real estate projects.

The Supreme Court, however, held that the policy-makers deserve respect, especially in her economic sphere. The Court referred to the advances made by the Insolvency Committee, which sought to address the issues associated with the cause of delays involving the completion of still-developing houses and appreciated that the money collected from the house buyers plays an important role in developing such projects. Therefore, the Court held that it was reasonable, if not expedient, to include homebuyers as financial creditors in their protective ambit.

Besides, the Court considered the RERA Act and found that both RERA and the Code co-existed, however, in case of inconsistency, the provision of the Code shall have precedence. This reading raises further issues related to the reality of these two laws for either home buyers or developers and the inherent aggressiveness of the policy strategy.

The court emphasized the unique situation of homebuyers. They're not just creditors providing a service, they've invested financially in the project itself, distinguishing them from operational creditors. Homebuyers have a vested interest in the developer's construction plan since their money is tied to the completion of houses. This sets them apart from operational creditors or mere consumers, denying them such distinction would likely affect their rights. This perspective invites us to consider how we might better support homebuyers in securing their rights without inadvertently undermining developers who are genuinely attempting to fulfil their obligations.

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The Supreme Court's decision reiterated that the classification of homebuyers as financial creditors is neither arbitrary nor irrational. Rather, it is consistent with the expansive purposes of the Code which seeks to protect the position of all unsecured creditors including allottees. As a result of this, the Court has elevated the status of home buyers within the insolvency regime as they can pursue remedies under the Code while respecting the provisions of RERA and the consumer protection laws.

This historic ruling brings a hopeful narrative toward a fairer resolution process for the homebuyers, who have suffered delays and empty assurances. With the blessing of the Court, the proceedings that had been paralyzed before the NCLT and NCLAT may now continue thereby rendering the much-awaited relief to the homebuyers.

In the end, this decision represents a momentous advance in establishing responsibility in the housing market without overlooking the interests of home purchases. It also brings to the fore the question of how the real estate law will look in the future: How does this decision affect the actor's relations; the developers and the homebuyers? Will it impact the way developments are carried out by the developers and they will be faster in finishing building projects? And how do attorneys deal with these changes in business as usual in the course of what normally entails a real estate transaction?

Threshold for Initiation of CIRP by Allottees

Undoubtedly, the 2018 Amendment to the Insolvency and Bankruptcy Code (IBC) was a much-needed development in protecting the rights of several homebuyers. Yet, this exception also accidentally became a boon for the section of society that resorts to litigations, because a single unhappy allottee was granted the unqualified authority to initiate Corporate Insolvency Resolution Process (CIRP) proceedings, not just against a single project or multiple projects, but against entire real estate companies. This prompted the need for some legislative action which led to the passing of the Insolvency and Bankruptcy Code (Amendment) Act, 2020. This act was implemented on the 13th of March 2020.

The 2020 Amendment introduced a critical reform in Section 7 of the Code by establishing a minimum threshold for initiating CIRP proceedings by homebuyers. Under the new provisions, a group of at least 100 allottees from the same real estate project, or at least 10% of the total number of allottees, whichever is lower, must jointly initiate the process.

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The constitutionality of this threshold was contested but ultimately upheld by the Supreme Court in *Manish Kumar vs. Union of India*¹². The Court recognized the practical challenges posed by the 2018 Amendment and confirmed the necessity of a numerical limit to ensure that the initiation of CIRP was not unduly burdensome on developers who might be managing multiple projects. This decision had significant ramifications, resulting in a surge of CIRP applications that impacted development projects across the board.

In defining "allottee," the Code refers to Section 2(d) of the Real Estate (Regulation and Development) Act, 2016 (RERA), which describes an allottee as an individual to whom a plot, apartment, or building is allocated. The computation of every allottee in total considers only the number of units allocated in a particular project leaving aside instances of joint allotments where more than one person can be attached to one unit. For example, if 3 persons book 4 units each in a project with a total of 20 units, only three will be considered as unit allottees whereas the allotment of apartments made directly is overhead 12.

The Insertion of any numerical limit on the Code is a welcome one since it helps to curb its excesses, but has come with its problems as well. For example, the first and primary challenge is the information asymmetry to allottees that can be a barrier to their capacity to achieve the new bar for commencing CIRP. This is even much worse when the developer is insolvent, barring any repayments and thus managerial changes have to be applied.

This exemplifies a common problem in the real estate market where there is often a conflict of interest between the consumers and the service providers. The new thresholds in this scenario are aimed at addressing unmeritorious petitioners, but although this may sound just, it tilts the scale again towards developers in a manner that centralizes homebuyers' safety in the rights and other claims. To resolve these unfair structures and to promote equity in the industry, it is imperative to introduce measures that will compel building demonstrators to make public information regarding allottees. If such information is available to the buyers, then the legislative objective of encouraging fairness in property transactions would be easier to accomplish.

Reverse CIRP INTRODUCED

¹²2021 SCC OnLine SC 30

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In a scenario tied to a particular real estate development, as per the provisions of the Reverse Corporate Insolvency Resolution Process (CIRP) an advanced strategy has been developed to control the financial exposure that one might face about these specific projects without pulling the whole company into that web. This is especially useful in the cases of the holding company being solvent and some of its projects being under threat of bankruptcy. This was amply illustrated in the case of Umang Realtech,¹³ where Reverse CIRP allowed the insolvency process to be restricted to the Winter Hills 77 project only and the rest of the projects under Uppal Housing Pvt Ltd. were left intact. Yet, the very strategy engenders issues that beg for answers concerning the scope of fairness of the approach. In respect of the provisions of the Insolvency and Bankruptcy Code (IBC) and the general business malaise, a CIRP is meant to apply to a company in turn around. But does it not offend the very tenets of fair play that the Code seeks to promote through this methodology?

The NCLAT's guidelines from the Flat Buyers Association vs. Umang Realtech (2020)¹⁴ case shed light on this matter, delineating specific monitoring protocols for Reverse CIRP. Here are the salient points from the ruling:

1. There should be an agreement between the promoter and allottees allowing the promoter to act as a financial lender for the project (Para No. 13).¹⁵
2. The promoter must remain outside the CIRP while ensuring that allottees receive possession during the proceedings, without the involvement of any third parties (Para No. 13).
3. Promoters are required to provide a timeline for project completion and for the development of common areas (Para No. 15).
4. Detailed accounts of amounts owed by allottees and any defaults should be provided by the promoter (Para No. 15).
5. Any payments made by the promoter, along with amounts generated from allottees during the CIRP, must be deposited into the corporate debtor's account to sustain its ongoing operations (Para No. 26).

¹³Company Appeal (AT) (Insolvency) No. 926 of 2019

¹⁴ Ibid.

¹⁵ Abhani, H. R. (2024). Revolutionizing Corporate Insolvency Resolution in Real Estate: The Emergence of Reverse CIRP in India. THE RESOLUTION PROFESSIONAL, 21–23. <https://www.iiipicai.in/wp-content/uploads/2024/05/21-27-Article-hiten-Abhani.pdf>

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6. These funds can only be utilized through cheques signed by an authorized person from the corporate debtor, countersigned by the Interim Resolution Professional (IRP) (Para No. 26).
7. Funds deposited in the corporate account should be allocated solely for the specific project in question (Para No. 26).
8. Banks are permitted to encash cheques only with the IRP's countersignature (Para No. 26).
9. Financial institutions and banks must be paid simultaneously during the resolution process (Para No. 27).
10. Allottees are obliged to pay their dues by specified deadlines (Para No. 27).
11. Allottees are permitted to form Resident Welfare Associations (RWAs) to facilitate their claims on common areas (Para No. 28).
12. The promoter is responsible for covering resolution costs, including the IRP's fees (Para No. 29).
13. Unsold flats or apartments can only be transferred back to the promoter after obtaining a completion certificate from the IRP and the Adjudicating Authority (AA) (Para No. 29).
14. The IRP has the option to sell unsold inventory even during CIRP through a tripartite agreement between the purchaser, IRP/RP, and the promoter (Para No. 30).

While these guidelines provide a structured approach to the implementation of Reverse CIRP, they raise pertinent questions about their efficacy in ensuring a fair resolution process. The judiciary's involvement in operationalizing Reverse CIRP through these directives is commendable; however, concerns persist regarding the potential overreach of tribunal authority and the deviation from IBC principles.

The Ministry of Corporate Affairs (MCA) has recognized the advantages of a project-specific insolvency resolution framework tailored for the real estate sector. In a discussion paper dated January 18, 2023¹⁶, the MCA proposed a formal structure under which the Adjudicating Authority could initiate CIRP only for projects facing default rather than the entire corporate debtor.

¹⁶ Ministry of Corporate Affairs. (2023). In Invitation of comments from the public on changes being considered to the Insolvency and Bankruptcy Code, 2016. MCA. <https://www.mca.gov.in/bin/dms/getdocument?mcs=%252F%252BvFPv8K3F2phOvVgShgDA%253D%253D&type=open>

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This framework is intended to sustain the ongoing projects as well as provide assistance to those who are in financial distress. However, one nagging question endures: would this framework ensure the protection of each party's interests including homebuyers, developers, and creditors?

The MCA's proposal implies that there is already an understanding of the complexities posed by real estate insolvency cases. It appreciates that there is a need to look at this industry differently because of the many sectoral and cross-sectoral financial legal arrangements where a corporate debtor is pursuing a number of projects with different financing terms.

In any case, to achieve broad acceptance of Reverse CIRP from the practicing community, unambiguous provisions for its use must find their way into the IBC. The absence of statutory backing creates room for the Reverse CIRP's implementation to be subjective and susceptible to dilemmas on its applicability to stakeholders' interests. That said, as we take stock of the aforementioned developments, a question surfaces: will the fitting of Reverse CIRP within the current insolvency structure serve to bring better protection for stakeholders, or will this be more burdensome in dealing with an already complex system?

PROJECT SPECIFIC

There is a lot of debate on how to interpret and implement the Insolvency and Bankruptcy Code (IBC), especially on the recent judgments passed by the National Company Law Appellate Tribunal (NCLAT) on the Corporate Insolvency Resolution Process (CIRP) of real estate companies. Its landmark ruling in *Umang Realtech Pvt.Ltd*¹⁷, advised that CIRP for real estate companies should, instead of looking at the entire corporate debtor, only examine the specific "project in default." This approach focuses on the need to protect projects that are capable of being financed and which have different stages of development, thereby ensuring that the IBC goals of asset maximization are achieved. This project-centric approach was reiterated in multiple subsequent judgments.

For instance, the NCLT restricted the ambit of the CIRP to individual projects rather than extending it to the corporate entity as a whole in *Umesh Chander & Ors. v. GRJ*

¹⁷Ibid

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Distributors and Developers Pvt. Ltd.¹⁸. (Project Avalon Rosewood) and Anil Kaushal & Ors. v. Logix City Developers Pvt. Ltd.¹⁹

(Project Blossom Zest). Similarly, in the circulating CIRP against Supertech Limited²⁰, NCLAT restricted the scope to the Eco Village-II project; the judgment was upheld by the Supreme Court by choosing not to intervene when moved by the litigants. The NCLAT further supported the concept of project-centric CIRP in Ambika Prasad Sharma v. Horizon Buildcon Pvt. Ltd.²¹, which crystallizes the boundary set by the judiciary limiting CIRP to individual projects.

All of these judgments incline the tendency of bankruptcy proceedings in real estate to confine their reach and focus on protecting specific projects from unwarranted interference. Thus, starting from 15 February 2024, the amendments in the IBBI Regulations²² have enabled the Administrator/Resolution Professional to prepare independent resolution Plans for respective projects, but subject to approval from the Committee of Creditors. Further, the amendments would require separate bank accounts to be open for each real estate project to ensure accountability and transparency in financial management. However, while these reforms can be seen as stepping forward, they do not address a very pertinent question concerning project-specific CIRP for corporate debtors. Since there is no statutory structure governing this concept, this creates an apparent risk of abuse by developers wishing to protect their more lucrative endeavours behind the fallacy of insolvency, abandoning unprofitable enterprises. These loopholes—inadvertently though ominously—could expose viable projects to an insolvency trajectory, delaying their completion and negatively impacting the allottees.

Some critics of the NCLAT's approach note that confining a resolution plan within the ambit of several projects undermines the enterprise "comprehensive structure" envisaged in the IBC, which is supposed to ensure expeditious resolution of corporate bankruptcy cases as a whole. In the past, Israel found that the principal object of the IBC was to maximize the value of the assets or schemes of a debtor to keep it as a going concern. Thus, critics maintain that

¹⁸ Initiated vide Order dated 16.02.2023 by the NCLT, Delhi in C.P. (IB) No. 477/ND/2021 and affirmed by the NCLAT vide Order dated 12.04.2023 in Company Appeal (AT) (Ins.) No. 406 of 2023.

¹⁹ Initiated vide Order dated 17.08.2022 by NCLT, Delhi in C.P. No. 440/ND/2021.

²⁰ Order dated 27.07.2022 of NCLAT in Company Appeal (AT) (Ins.) No. 406 of 2022

²¹ Judgment dated 08.04.2021 in Company Appeal (AT) (Ins.) No. 1398 of 2019

²² Regulation 46A

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confining insolvency processes to individual projects weakens the more expansive jurisdiction of NCLAT.

Furthermore, the premise of the NCLAT is not agreed upon, as it does not consider that many creditors have similar interests across multiple projects: operational creditors are put in jeopardy of finding themselves completely orphaned in these arrangements limiting the CIRP to only a single project's process, especially those which have diverse exposures in all the projects undertaken by a particular developer/real estate company. Moreover, the NCLAT has not sufficiently articulated any requisite guidance for the application of a moratorium under Section 14 to be followed for the specific-purpose CIRP, leaving open-ended questions regarding the treatment of assets and liabilities during the corporate debtor's various projects.

The insight is that if the CIRP were limited in scope to certain less successful projects, the scenario would significantly open up restructuring objectives with the possibility of treating the failing project as a subsidiary or SPV, which, until that point, is put at risk by a receiver.

This would entail a spirit of protection to the other project's allottees under a limited CIRP dictated by the NCLAT; however, this assumption also ignores all possible fall-outs. For instance, should the CIRP be limited to certain projects, the allottees of those projects that fail would simply have not enough remedies left for any sort of real recourse. In light of such concerns, the recent changes in the insolvency management framework of real estate projects, as stated by IBBI, would be a major milestone. These amendments certainly aim to make the resolution process more accurate by allowing the CoC to instruct the Resolution Professional to invite distinct resolution plans for each project, thereby allowing CIRP to invoke only the performance-distressed assets that do not disturb the other projects with operational viability.

The newness of the regulation indicates a heightened emphasis on real estate bankruptcies, necessitating developers to solicit project-specific expressions of interest. Requirements for maintaining separate project bank accounts have also been prescribed to ensure responsibility, openness, and confidence in the utilization of funds throughout the resolution procedure.

Despite these developments, several issues and uncertainties remain. As currently drafted, the IBC does allow for a corporate debtor to be taken into CIRP without consideration of individual projects. The corporate debtor is nothing other than the summation of the corporate entity as a whole. The corporate debtor is defined as representing a single corporate entity,

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identified under the Code's provisions in Sections 3(8) and 3(7). As a result, introducing project-specific CIRP deviates from the fundamental framework of the Code and could lead to legal uncertainty.

In addition, even while the courts perceive real estate debts to be project-related, they run the risk of overlooking instances when obligations may extend over several projects or when the overall financial viability of the corporate debtor has an influence on the feasibility of certain projects. This raises serious questions regarding the application of the moratorium as per Section 14. Does this involve the entirety of the corporate structure or solely the assets and liabilities of the project that faced difficulties? On the other hand, the implementation of project-specific CIRP may enable a legal snowballing cascade in the absence of specific statutory provisions, which would hold the settlement process in abeyance.

In summary, the NCLAT's approach to CIRP in the real estate sector focuses on specific projects, showing a growing awareness of insolvency issues. However, there is considerable uncertainty about how effective these solutions will be and how far-reaching they can be. As the courts and lawmakers grapple with these issues, it is important to establish a broad scope with clear statutory guidelines to ensure the interests of all affected parties are considered, striking a balance between individual interests and the objectives of the IBC.

Navigating Section 29A: The Controversial Position of Promoters as Financial Creditors

The notion of Reverse CIRP was initiated by the National Company Law Appellate Tribunal (NCLAT) before *Flat Buyers Association Winter Hills – 77, Gurgaon versus Umang Realtech Pvt. Ltd.*²³ through IRP and Ors., following the direction passed in *Swiss Ribbons Pvt. Ltd. & Anr. Vs. Union of India* (2019)²⁴. The innovative approach of the NCLAT was born in the real estate market that had specific issues not covered by the traditional CIRP applied to other industries.

It also realized that in case of insolvency of real estate firms, they needed a different approach for which Reverse CIRP was implemented. This mechanism allows the promoters of a corporate debtor, particularly those in real estate, to circumvent the provisions of Section 29A of the IBC. Section 29A also bars promoters from filing resolution plans for companies in

²³ibid

²⁴ibid

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default. But Reverse CIRP enables the promoters to come up with a plan to finish and deliver the stalled real estate projects, provided they meet some requirements with the creditors, and other stakeholders while supervised by a Resolution Professional (RP) and National Company Law Tribunal (NCLT).

All the stakeholders especially the allottees and creditors are well protected by this concept since it seeks to ensure that all the key projects are fully and effectively completed and the units delivered. It also gives back control of the business to the management if its previous management is given a second chance to rebuild the organization, even while paying all the creditor claims in full. Reverse CIRP provides an opportunity for the promoters to become fund suppliers to invest fresh money to carry out the delayed project instead of presenting a CIRP through a normal method.

Additional Section 29A was introduced to the IBC in 2017, presumably to address manipulation of the legal procedure by defaulting promoters who wanted to regain their control in their companies through a backdoor. Section 29A categorically excludes certain parties from filing resolution plans; such as promoters of the corporate that has defaulted. In the case of Reverse CIRP though, the promoters do not file a standard resolution plan. However, they bring in cash to settle the default from within the organization without the applicant to the third-party resolution. This does not invite provisions of Section 29A since the Resolution Professional does not make any formal call for resolution plans as per Section 25(2)(h) read with Section 5 (25) and Section 5 (24) of the IBC.

As a result, Reverse CIRP functions in a pre-CIRP stage where the company is seeking to internally deal with its financial problems without calling for the standard resolution process. However, if this internal resolution does not work, the normal CIRP process would commence, in which Section 29A plays no part. However, the utilization of Reverse CIRP has provided questions on whether or not it helps the framers of Section 29A avoid their purpose of not allowing defaulters to regain control of their businesses. The authors ask themselves if this mechanism erodes the foundations of the IBC. The recent decision in *ArcelorMittal India (P) Ltd. v. Satish Kumar Gupta*²⁵ [(2019) 2 SCC 1] holds the nuances of Section 29A where the Supreme Court of India has aimed at giving effect to the purpose of Section 29A, to protect the creditors and infuse equity to disallow defaulting promoters to regain control of

²⁵[(2019) 2 SCC 1]

their businesses. his stage. However, the use of Reverse CIRP has raised concerns about whether it circumvents the intent behind Section 29A, which was to prevent defaulters from regaining control of their companies. The authors question whether this mechanism undermines the core principles of the IBC.

In the case of ArcelorMittal India (P) Ltd. v. Satish Kumar Gupta²⁶, the Supreme Court emphasized the importance of giving a purposive interpretation to Section 29A, aiming to protect creditors and prevent defaulters from retaining control of their businesses. The promoters of Umang Realtech Pvt. Ltd., in this case, are Uppal Housing Pvt. Ltd and according to Section 29A clause (c) and (g). Nevertheless, in the case of Umang Realtech²⁷, the house buyers demanded the promoter arrange the funds for the resumption of the halted project, and such a plan was backed by the secured creditors. What this scenario implies is that perhaps the Committee of Creditors (CoC) been in place the promoter's proposal could have been accepted although in direct violation of section 29A. According to IBC Section 30(4), the CoC cannot consider a resolution plan from an applicant ineligible under Section 29A even while the CoC has the discretion to judge the feasibility of a plan. However, the ruling of NCLAT in the case of Umang Realtech permitted the promoter to continue operation, but not much intervention was allowed in the course of the resolution process. The words 'stay out of the CIRP' mentioned in the judgment also imply that though the promoter funds, the corporate debtor is managed by the Interim Resolution Professional (IRP).

For accountability, the payments made by the promoter have to be reviewed and ratified by the IRP as well as any other nominee representative of the corporate debtor. The promoter is still involved as a party to the overall process despite employing the IRP to "stay out" of the process of determining project outcomes, the promoter will have to use his/her professional knowledge of how the project must proceed, to assist the IRP in the completion of the stalled project and therefore make decisions that affect the results of the process. Hence, the issue of a clear separation of the CIRP from the pre-insolvency status is impacted by the promoter since they must not interfere in the management of the CIRP but they are irrevocably involved in financial and operational decision-making.

²⁶ibid

²⁷Ibid

In the *Chitra Sharma v. In the Union of India*²⁸ case it has done a good job by holding that there must be a complete separation of ownership and management and that promoters should not be allowed to regain control of the companies in the process of resolution. The Court also stressed that Section 29A aimed at improving corporate governance and being in the public interest. Per analogy, the involvement of promoters in the resolution process will be counterproductive to the IBC objectives. The Court also pointed out that the provisions of Section 29A must be complied with to the letter even though Reverse CIRP has its advantages. It asserted that any variations with this principle dissipate the purpose of the legislation.

Although NCLAT has tried its level best to keep a check and balance through RP, Reverse CIRP is exceptionally creating chaos in the Section 29A setting. It is to be noted that while applying Reverse CIRP, the promoters can even be the financial creditors in contrast with the credit public policy intended by Section 29A which aimed at denying defaulting promoters to regain control of their struggling companies through a resolution plan. Such involvement has been a causing factor that makes people wonder if Reverse CIRP acts as a contradiction of the IBC.

However, one more issue is that Reverse CIRP has no specific statutory backing which puts extra challenge. Although in *ArcelorMittal India (P) Ltd. v. Satish Kumar Gupta*²⁹ the Supreme Court reiterated the objectives of Section 29A, the NCLAT in the recent decision of *Umang Realtech* allowed the promoter to contribute financially but without management control. Due to such vague expressions of CIRP such as 'stay out of the CIRP', it has been difficult to nail down the latitude of the promoter's work. While a promoter is not directly overseeing the CIRP, the intervention of its financial arm and decision-making powers when overseeing the process makes it difficult to distinguish between meetings of compliance with, and a circumvention of, the IBC.

The *Chitra Sharma* ruling made by the Supreme Court showed that it is very hesitant to make provision for section 29A. The Court held that promoters should be barred from participating in the process of the resolution as such a course of conduct would undermine the intent of the IBC, which seeks to enhance corporate governance and shield the public from unscrupulous promoters within the country. The decision of

²⁸ (2018) 18 SCC 575

²⁹ *ibid*

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the Court is illustrative of the tension between the exigency of providing workable solutions such as Reverse CIRP, on the one hand, and a potentially negative impact on the core of IBC on the other.

In the following sections of this manuscript, the primary focus is the analysis of the Umang Realtech case³⁰ as a test of the innovation of the NCLAT, rather than as a final mechanism for insolvency in the real estate sector. It to some extent is merely a transient fix that can be implemented only when conventional CIRP methodologies are all but ineffective. The Reverse CIRP strategy provides promoters with an opportunity to deal with defaults intrinsically, although there is an option to switch to traditional CIRP if internal attempts are fruitless. However, this approach resulted in the unequal treatment of real estate insolvencies across the courts, and the judgments given in Chitra Sharma³¹ and Arcelor Mittal³² illustrate this.

The following analysis of Reverse CIRP is a reflection of larger concerns emanating from the corporate insolvency process, specifically the position of promoters under the law along with the lack of legal certainty that hovers around the Code. But if the legislature decides to pass Reverse CIRP, it will have to clarify why it conflicts with Section 29A and then come up with guidelines on when and how promoters can get into resolving the insolvency of their companies. The ruling demonstrated the Supreme Court's reluctance to make exceptions to Section 29A. The Court argued that promoters should not be allowed to participate in the resolution process as it would contravene the IBC's intended purpose of fostering corporate governance and protecting the public interest. The Court's decision highlights the tension between the need for practical solutions, like Reverse CIRP, and the risk of undermining the IBC's core principles.

The NCLAT's ruling in the Umang Realtech case, while innovative, serves as a trial rather than a definitive resolution mechanism for the insolvency of real estate firms. It is a temporary solution that is triggered only when traditional CIRP methods are insufficient. The Reverse CIRP mechanism gives promoters a chance to resolve defaults internally, with the option to revert to the regular CIRP if internal efforts fail.

³⁰Ibid.

³¹Ibid.

³²ibid

However, this approach creates inconsistencies in how courts handle real estate insolvencies, as seen in the contrasting rulings in *Chitra Sharma* and *ArcelorMittal*. The debate over Reverse CIRP reflects broader questions about the role of promoters in the insolvency process and the need for legislative clarity. If the legislature decides to formalize Reverse CIRP, it will need to address the apparent conflict with Section 29A and establish clear guidelines for when and how promoters can be involved in resolving their companies' insolvencies.

With this definitude lacking, the application of Reverse CIRP remains a contested practice that poses a threat to the IBC objectives but holds a feasible method for addressing the issues peculiar to the industry of real estate.

Examination of Special Purpose Vehicles in Real Estate and the Reverse CIRP Mechanism

In the realm of real estate, the use of Special Purpose Vehicles (SPVs) has become a widely accepted practice, primarily for isolating specific projects from the liabilities of the parent company. SPVs are separate legal entities that are utilized for high-risk ventures, offering a buffer that shields the parent company's assets and other ventures from potential financial fallout. This structure not only allows real estate firms to manage risk effectively but also aids in the strategic distribution of business obligations and ownership rights. In the context of the Indian Insolvency and Bankruptcy Code (IBC), the role of SPVs becomes particularly relevant when insolvency proceedings are initiated against a subsidiary company operating under this model.

The real estate market frequently employs SPVs to separate projects. A prime example of this is seen in the case of *Umang Realtech Pvt Ltd*³³, a subsidiary of *Uppal Housing Pvt Ltd*, which utilized an SPV to insulate one of its significant projects, *Winter Hills 77*. When insolvency proceedings, under the Corporate Insolvency Resolution Process (CIRP), were initiated against *Umang Realtech*, it was clear that the project *Winter Hills 77* was appropriately separated from the other projects handled by the parent firm. This separation ensured that the insolvency process remained project-specific, protecting the parent company and its other ventures from unnecessary entanglement in the CIRP.

³³Ibid.

The IBC, under Section 18, mandates that all assets belonging to the corporate debtor must be handed over to the Resolution Professional (RP). However, there are specific provisions under Explanation (b) of Section 18 that exclude assets owned by subsidiary companies, like land, from being part of the parent company's CIRP. In this case, while Uppal Housing Pvt Ltd funded the project and collected funds from buyers, the ownership of the land rested with its subsidiary, Umang Realtech. Therefore, the land associated with Winter Hills 77 was excluded from the CIRP against the parent company, demonstrating the legal separation that SPVs create in such situations.

This exclusion raises a significant point of discussion. If the project-specific assets, such as land, are excluded from the CIRP of the parent company, it may render the entire process ineffective for that project. The parent company may not face the same level of financial distress due to this separation of assets and obligations. This situation becomes particularly problematic when the parent company and its subsidiaries enter into separate contracts for land development and project execution. In such cases, the inclusion of third-party assets—such as land owned by a different entity under a contractual agreement—into the CIRP of the corporate debtor is restricted under Explanation (a) of Section 18.

Although the Supreme Court has recognized that development rights are considered an “asset” of the corporate debtor (as was seen in the *Victory Iron Works Limited v. Jitendra Lohia*³⁴ case), this decision does not necessarily resolve all issues. While the development rights may be held by the corporate debtor, the practical enforcement of these rights without access to the project land (owned by a separate entity) is nearly impossible. Without the land, it is unlikely that the project could be completed or sold, further complicating the CIRP process. This creates a legal quagmire where the real estate developer and the landowner are distinct entities, making it challenging to implement an effective insolvency process without involving both parties.

The complex legal relationships between developers and landowners within the real estate sector necessitate a more nuanced understanding of the CIRP process for real estate firms. Section 18's Explanations were likely intended to protect third-party assets from being swept up in insolvency proceedings. However, in real estate, where projects are often conducted through SPVs or separate subsidiary entities, these provisions create loopholes that can

³⁴ 2023 LiveLaw (SC) 193s

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potentially undermine the effectiveness of the CIRP. There is growing recognition that the restrictions on including subsidiary or third-party assets in CIRP proceedings must be reevaluated in light of industry norms.

The use of Special Purpose Vehicles and the potential for Reverse CIRP highlight the need for a more flexible insolvency framework in the real estate sector. The current IBC provisions, particularly Section 18, are insufficient to address the complexities of real estate insolvency, where projects are often handled through separate legal entities. While SPVs offer a practical solution for managing risk and isolating liabilities, they also create challenges in the CIRP process, particularly when it comes to the inclusion of third-party assets.

Reverse CIRP, though promising, remains a legally ambiguous mechanism that requires legislative support to be effective. The MCA's proposal for project-specific insolvency resolution represents a step in the right direction, acknowledging the unique needs of the real estate sector. If formalized, this approach could provide a more equitable and efficient resolution process for real estate firms, ensuring that financially stable projects are not unnecessarily disrupted by the insolvency of a single project.

In the long term, legislative changes to the IBC that support project-specific insolvency resolution and address the limitations of Section 18 would provide much-needed clarity and fairness in real estate insolvency cases. By adopting a more tailored approach, the IBC can better serve the needs of all stakeholders in this critical sector.

Conclusion

Reverse CIRP appears to emerge as a significant option but to be geared towards addressing the wider and most solution-based root issues faced by India's real estate sector. The innovative solution aims to safeguard the interest of homebuyers and also preserve the financial health of Developers, thereby resolving through the Balancing Resolution Process for successful completion of Stalled Projects. This focus on project-specific outcomes, particularly given the circumstances of the Flint Issue and its financial underpinnings, enables custom resolutions that can help to therapeutically re-engage a bittering market now suffering from poor results.

But for Reverse CIRP to become a part of the enacted law, it requires a robust legislative scaffolding. Regulators need to enter into such rounds of conversations with the industry and

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at the same time develop incredibly clear guidelines to ensure that is mused on, as well as for which useful. Nevertheless, to assimilate Reverse CIRP with the legal system in place through proper legislation is a necessity. We also need policymakers to convene industry stakeholders to produce guidance that eliminates misuse and bias and advances equity. This joint endeavour is crucial not simply to fine-tune the bankruptcy process but, for it to be a well-balanced procedure where all parties have their interests secured.

Recognizing the nuances within real estate insolvency — from different levels of risk associated with different projects to builder financial structure variations — stakeholders can start building more effective solutions. By involving reverse CIRP in all stages of a project, it is hoped that not only immediate financial difficulties can be overcome rather a broader orientation for real estate investment will emerge, placing emphasis on both transparency of information and how speculators are kept under control. In the courts and amendments made to IBC (Insolvency and Bankruptcy Code), the direction in which an overhauled insolvency regime should develop is becoming increasingly clear. Time may not necessarily equate to justice, but those living here even more earnestly require it for their survival. Nonetheless, with the real estate market adjusting to the realities of further economic recovery from the COVID-19 post-pandemic era stacking up as one already different than most experienced by mankind before, we are now at a critical junction.

Preparing each venture with project-specific Resolution presents novel difficulties in IBC. The real estate sector comprises multiple projects spread over some time and in different locations. Each has to be entered into individually on account terms, commitments, etc. Ultimately, fostering a balanced approach to insolvency will not only enhance the recovery prospects for homebuyers but will also strengthen the overall health of the real estate market in India. In doing so, the country can move towards a more equitable, transparent, and trustworthy insolvency regime that benefits all stakeholders involved.

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